



RIPE NCC Financial Report 2009

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Financial Highlights 2009

- Revenue below budget -3%
- Expenses 2009 were below budget -4%
 - Operational expenses 2009 below budget -2%
- Membership growth in 2009 to 6,583 (+9% vs 2008)
- Surplus on budget: 821 KEUR for 2009
- Increase in capital to EUR 17.4 million,
 - 119% of expense vs 141% in 2008



Income 2009 - I

in kEUR

	Actual Year 2009	Budget 2009	Variance FY09 vs Bud FY09	
<u>Income</u>				
Service Fees	12,727	12,786	(59)	0%
Sign-up Fees	1,636	1,870	(234)	-13%
RIPE Meeting	209	255	(46)	-18%
Other Income	190	255	(65)	-25%
Total Income	14,762	15,166	(404)	-3%

- Service Fees on Budget 2009!
 - Membership per 31 December 2009: 6,583 vs Budget 2009: 6,780
- Sign up Fees -13% vs B 2009 – 736 New LIRs in 2009
- RIPE Meeting below Budget 2009



Income 2009 - II

in kEUR

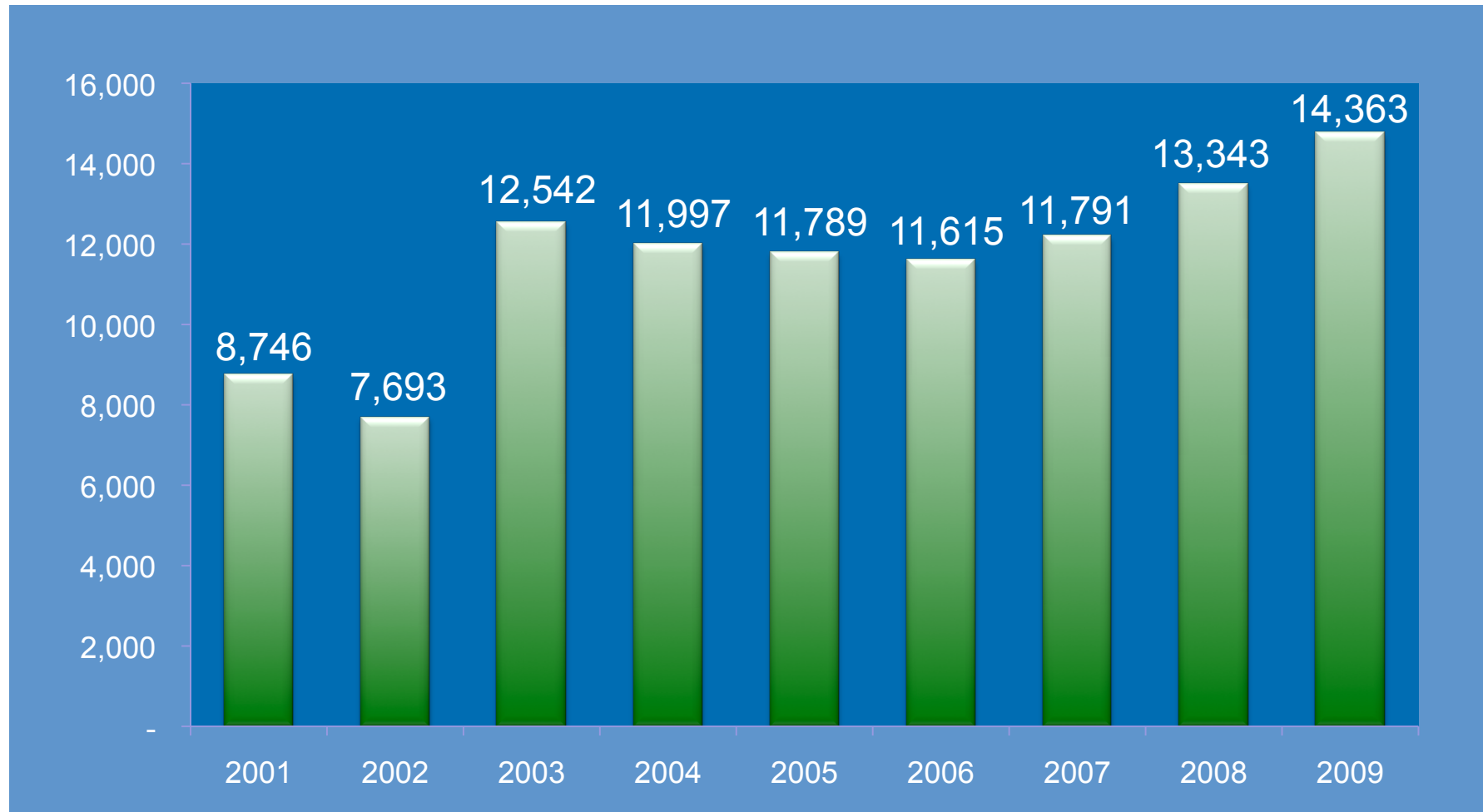
	Actual Year 2009	Actual Year 2008	Variance FY09 vs FY08	
<u>Income</u>				
Service Fees	12,727	11,425	1,302	11%
Sign-up Fees	1,636	1,918	(282)	-15%
RIPE Meeting	209	303	(94)	-31%
Other Income	190	149	41	28%
Total Income	14,762	13,795	967	7%

- Service fee Income +11% vs 2008

- Membership per 31 December 2009: 6,583 vs 2008: 6,064

- Sign up fees - many applications but conversion rate low
- RIPE Meeting income - fewer attendees, VAT deduction
- Other income - ICANN revaluation

Service Fee income 2001 – 2009





Expenses 2009 - I

in kEUR

	Actual Year 2009	Budget 2009	Variance FY09 vs Bud FY09
Expenditures			
Personnel	8,557	8,232	325 4%
General Operating Expenses	3,770	4,224	(454) -11%
RIPE Meeting	598	606	(8) -1%
Training Courses	264	399	(135) -34%
Regional Meetings	192	190	2 1%
Financial Expenses	74	85	(11) -13%
Subtotal Operational Expenses	13,455	13,736	(281) -2%
Miscellaneous Expenses	161	248	(87) -35%
Depreciation	1,067	1,307	(240) -18%
Total Expenses	14,683	15,291	(608) -4%

- Expenses were just below budget -4%
- Operational Expenses on budget -2%



Expenses 2009 - II

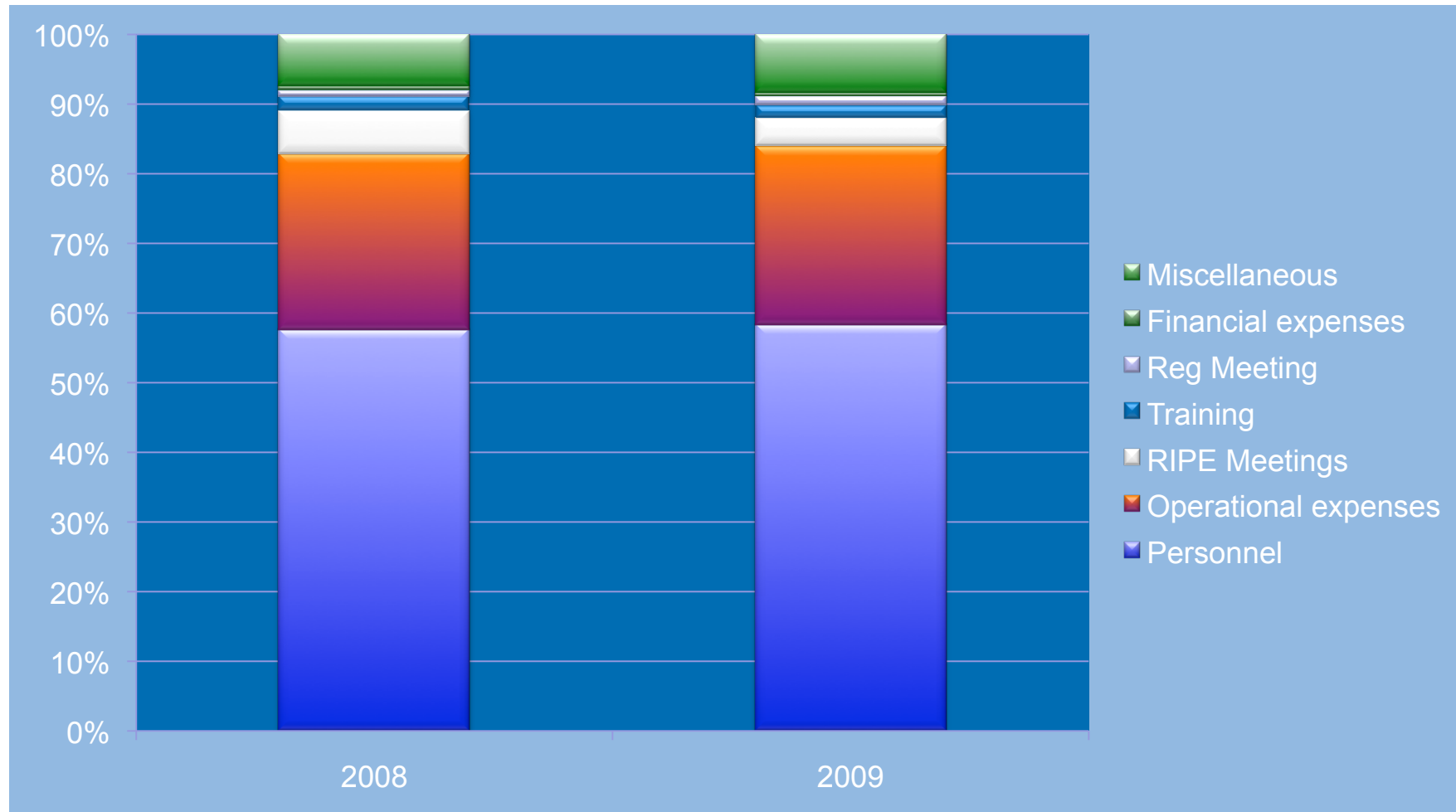
in kEUR

	Actual Year 2009	Actual Year 2008	Variance FY09 vs FY08	
<u>Expenditures</u>				
Personnel	8,557	7,634	923	12%
General Operating Expenses	3,770	3,355	415	12%
RIPE Meeting	598	816	(218)	-27%
Training Courses	264	277	(13)	-5%
Regional Meetings	192	119	73	61%
Financial Expenses	74	80	(6)	-8%
Subtotal Operational Expenses	13,455	12,281	1,174	10%
Miscellaneous Expenses	161	(1,339)	1,500	112%
Depreciation	1,067	787	280	36%
Total Expenses	14,683	11,729	2,954	25%

- Total Expenses up from 2008: +25% (+11% excl PF)
- Operational Expenses +10% compared to 2008

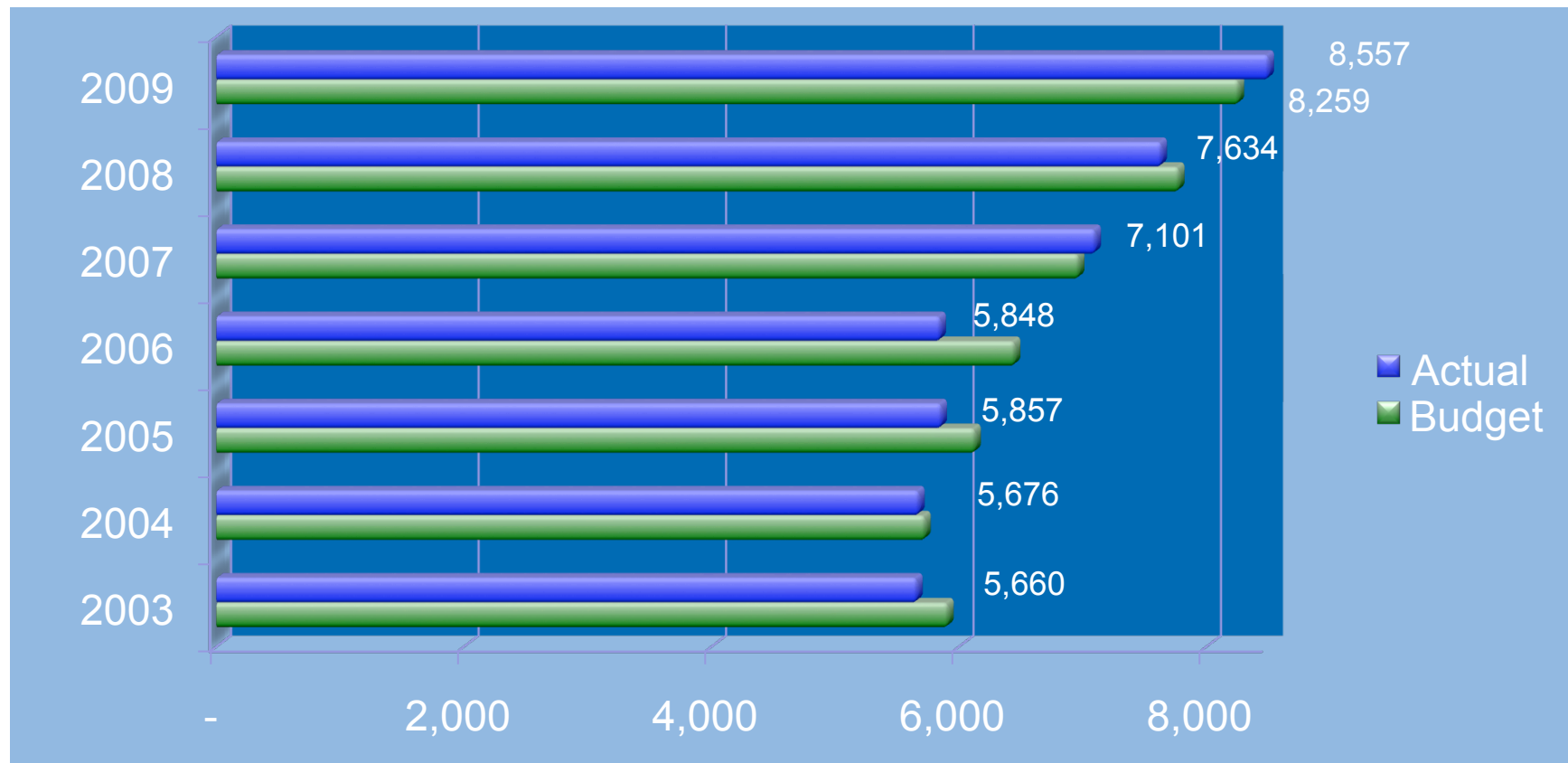


Expenses per category 2008 & 2009



Personnel costs development 2002 – 2009

In KEUR

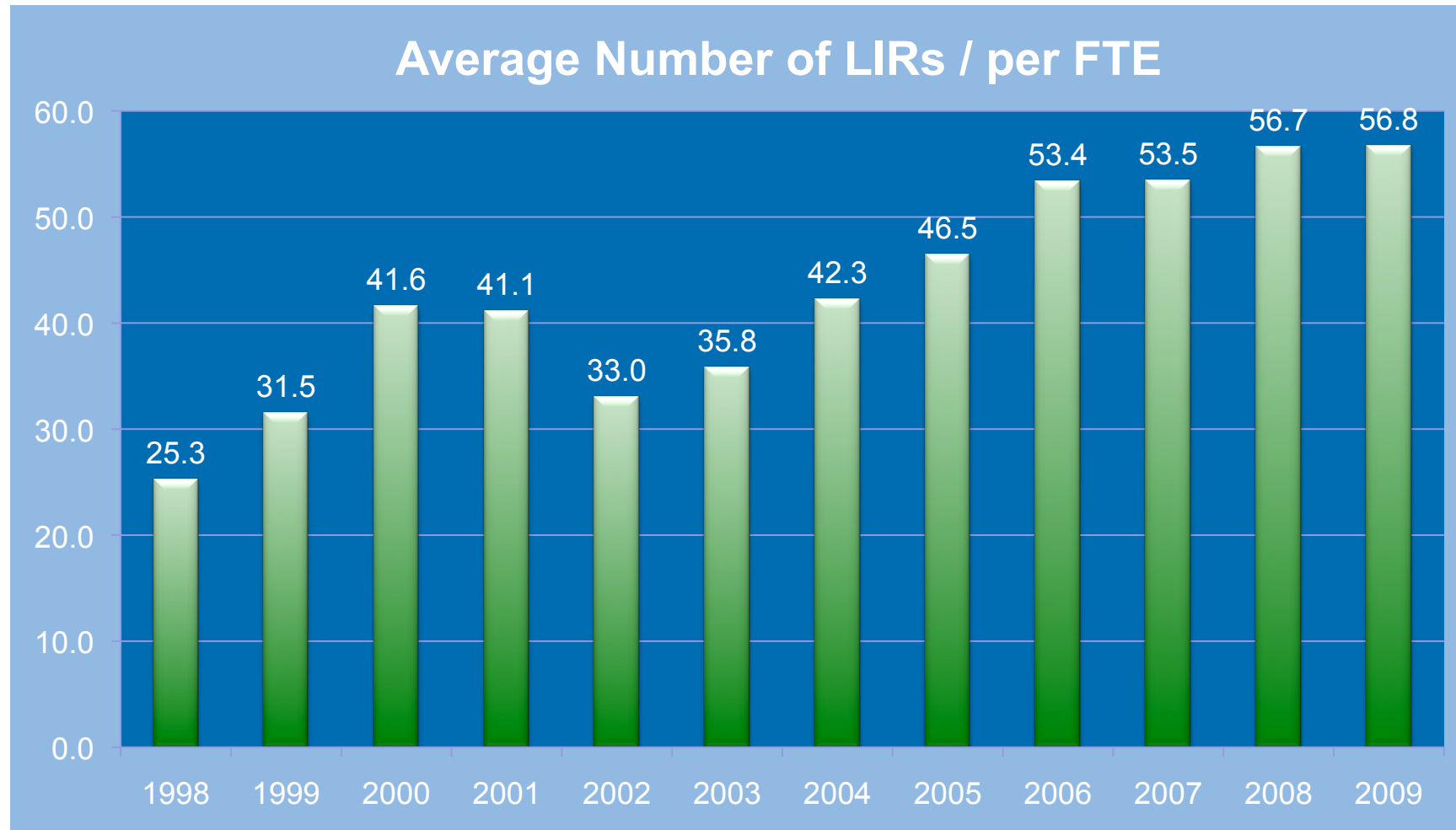


Expenses development 1998 – 2009

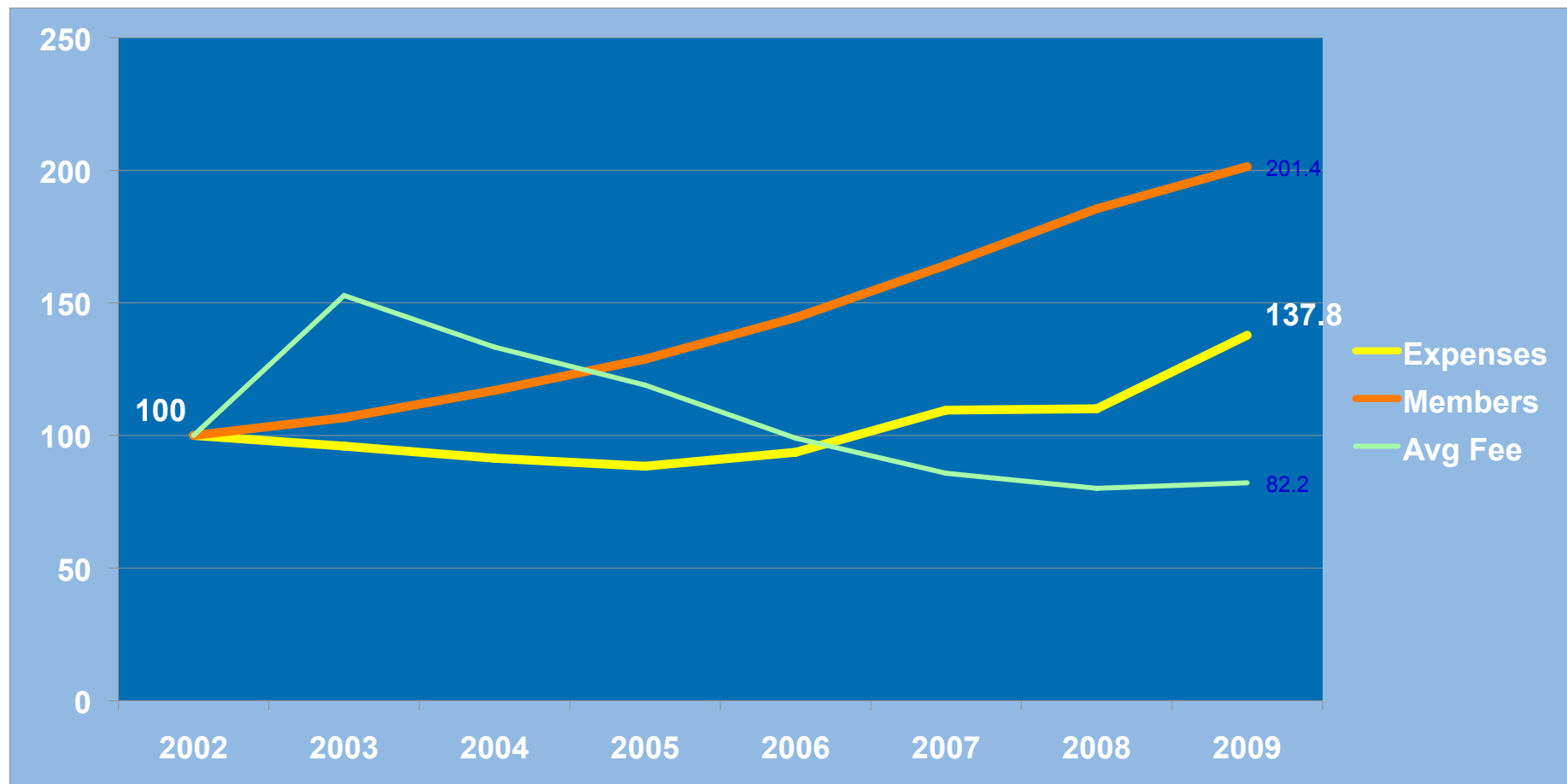
In KEUR



FTEs vs members 2002 – 2009



Expenses vs Members vs Fee 2002 - 2009



Statement of Expenditure and Income 2009

in kEUR	Actual Year 2009	Budget 2009	Actual Year 2008	Variance FY09 vs Bud FY09		Variance FY09 vs FY08	
Income							
Service Fees	12,727	12,786	11,425	(139)	-1%	1,302	11%
Sign-up Fees	1,636	1,870	1,918	(234)	-13%	(282)	-15%
RIPE Meeting	209	255	303	(46)	-18%	(94)	-31%
Other Income	190	255	149	15	9%	41	28%
Total Income	14,762	15,166	13,795	(404)	-3%	967	7%
Expenditures							
Personnel	8,557	8,233	7,634	324	4%	923	12%
General Operating Expenses	3,770	4,223	3,355	(453)	-11%	415	12%
RIPE Meeting	598	606	816	(8)	-1%	(218)	-27%
Training Courses	264	399	277	(135)	-34%	(13)	-5%
Regional Meetings	192	190	119	2	1%	73	61%
Financial Expenses	74	85	80	(11)	-13%	(6)	-8%
Subtotal Operational Expenses	13,455	13,736	12,281	(281)	-2%	1,174	
Miscellaneous Expenses	161	248	(1,339)	(87)	-35%	1,500	112%
Depreciation	1,067	1,307	787	(240)	-18%	280	36%
Total Expenses	14,683	15,291	11,729	(608)	-4%	2,954	25%
Surplus/Deficit Before Interest Income	79	(125)	2,066	204		(1,987)	
Interest Income	742	855	757	(113)	-13%	(15)	-2%
Surplus/Deficit	821	730	2,823	91		(2,002)	
Full-Time Equivalents (FTEs)	116	111	107	5	4%	9	8%

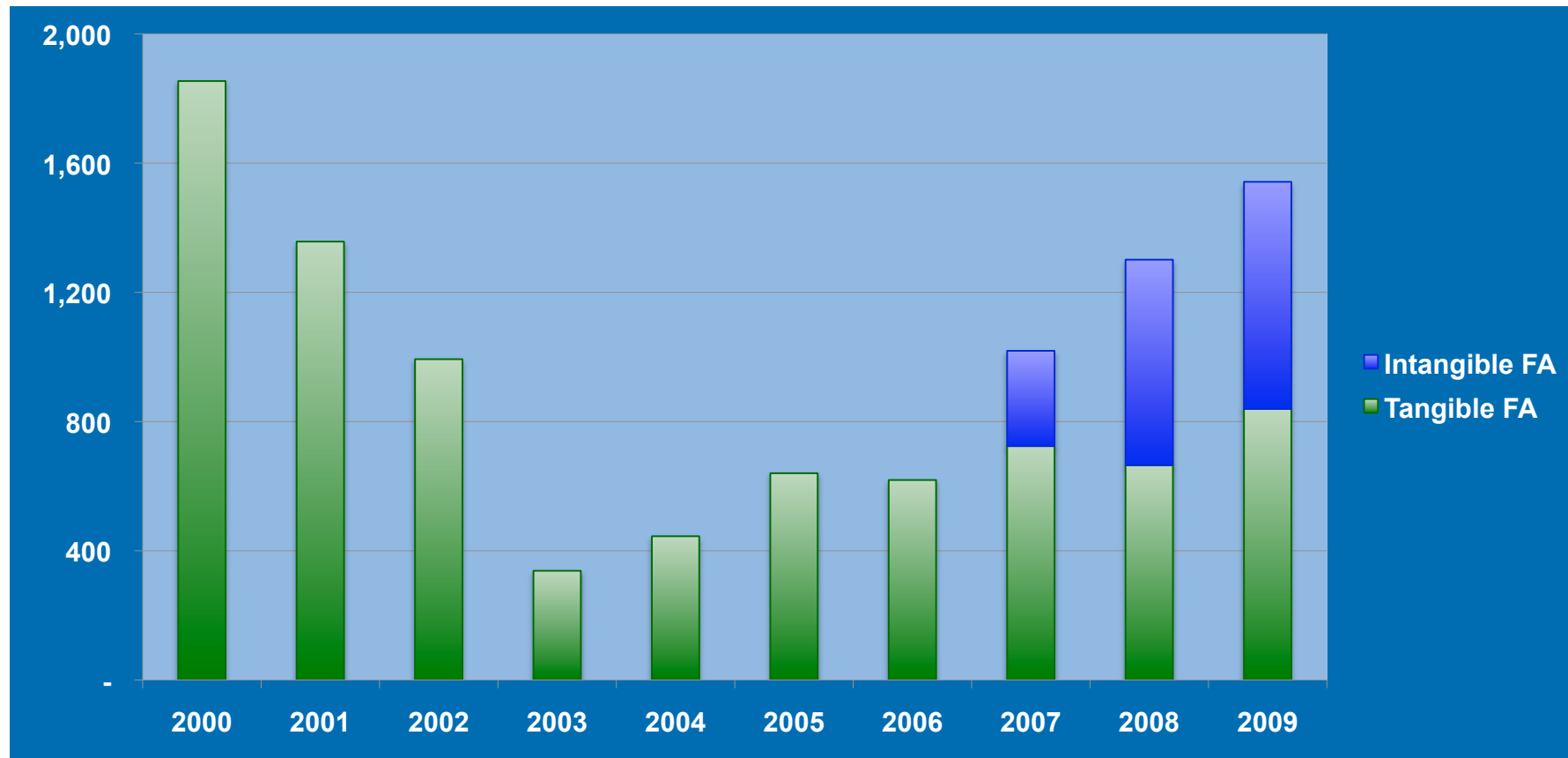


Balance Sheet & Cash Flow Notes

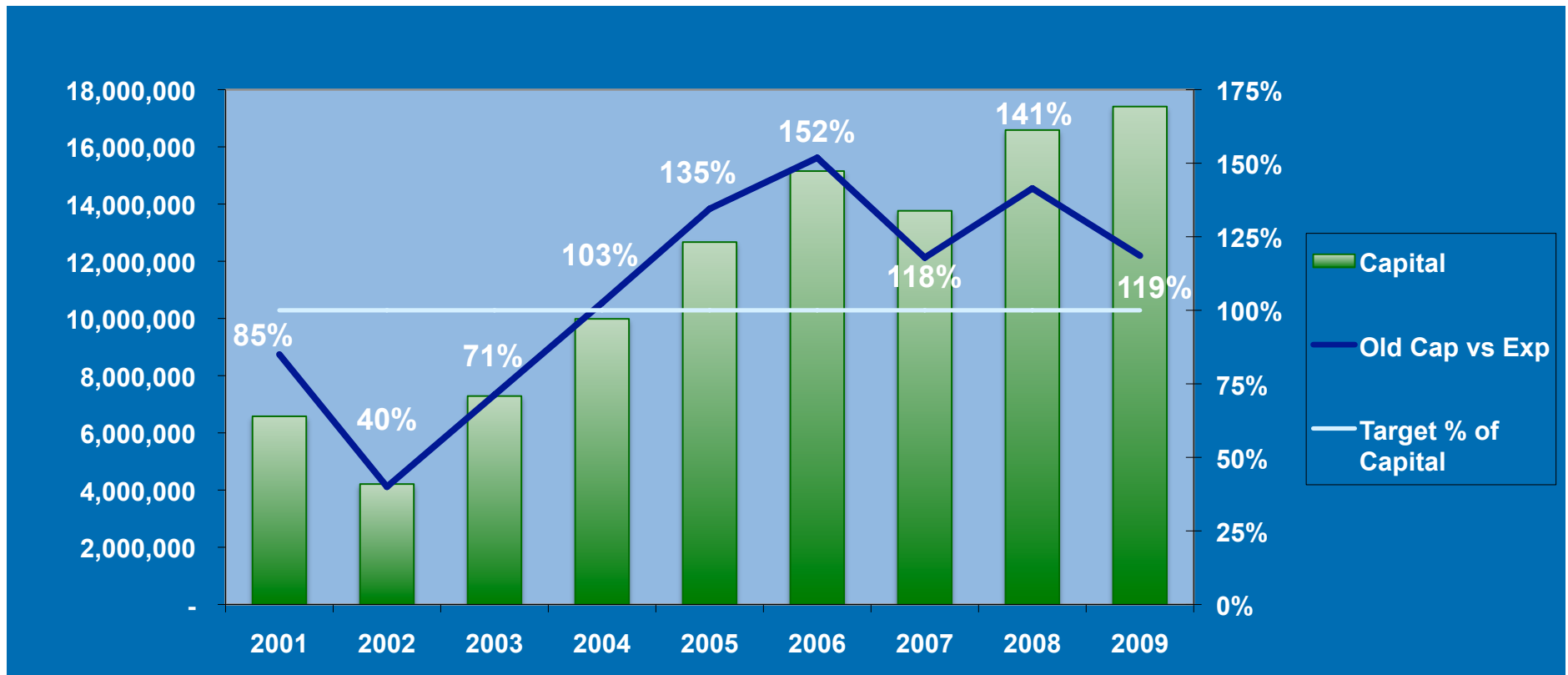
- Increase in Capital → 119% of total expenses
 - 2008: 141%
- Increase in Intangible Fixed asset – SW development
- Net cash outflow 2.6 MEUR (Total cash 18.8 MEUR)
 - result of delayed sending of invoices



Fixed assets development 1998 - 2009



Capital development 2001 – 2009



Balance Sheet 31 December 2009

ASSETS

	31 December 2009	31 December 2008
<u>Fixed Assets</u>		
Computers	1,084	875
Infrastructure	103	187
Office Equipment	83	98
Total Fixed Assets	1,270	1,159
<u>Intangible Fixed Assets</u>		
Software Development	1,143	777
Total Intangible Fixed Assets	1,143	777
<u>Current Assets</u>		
Accounts Receivable	7,964	3,461
VAT	(21)	68
Miscellaneous Receivables	1,266	1,104
Total Current Assets	9,209	4,634
Cash On Hand	18,803	21,449
Total ASSETS	30,425	28,019
<u>LIABILITIES</u>		
<u>Capital</u>		
Reserves	477	477
Clearing House	16,111	13,287
Surplus	821	2,824
Total Capital	17,409	16,588
<u>Current Liabilities</u>		
Creditors	488	563
Wage Taxes and Social Securities	340	303
Unearned Revenues	11,212	9,735
Miscellaneous Payables	976	830
	13,016	11,431
Total LIABILITIES	30,425	28,019



Questions?

